
Unique Chance to Build an International Business from Home

Regional Licensees Wanted

American Homestay Network has a National team of experienced and dedicated people using a unique homestay website and communication system for managing homestay placements throughout America. AHN places international students, study tour groups, and professional development program participants in American homestays, each one professionally managed to meet the highest standards for safety, support, and cultural exchange. We make sure everyone involved in Homestay can have a welcoming, safe and enjoyable cultural experience. AHN is the industry leader for homestay in America and delivers the highest quality of service for visiting Students and their Homestay Hosts.

Homestay is a powerful connector of young adults and hosts, creating bonds and friendships that last a lifetime. AHN is looking for advocates wanting to spread this concept of person-person citizen diplomacy as a way to counter current negative sentiment of foreign visitors in the USA. You'll have a chance to change lives, one person at a time.

AHN places F-1 and M-1 students into homes as an alternative to standard international housing for high schools, language and vocational schools, colleges and universities. Parents from overseas like the idea that a Homestay provides extra oversight to their children and look to Homestay as an option to help the get acclimated to American life or provide alternative room and board because of religious, cultural or other special needs. AHN's sister company in Australia has found that Homestay is also a great option for students needing a longer orientation period that is normally provided.

Area Managers are responsible for overseeing operations in their region and assuring the successful experience of the guest students. Area Managers oversee the initial inspection of host facilities, oversee student-host matches and work with institutions to assure the well-being of these students. AHN provides 24/7 student support and in the unlikely event of problems, the Area Manager provides backup support to the student guests. Successful Area Managers are part business people, part Ambassador, part parent. They manage their territory under the supervision of the parent company, using an advanced reservation and CRM system, and are paid a percentage of the fees paid to the host families.

What is on offer (for the successful applicant)

- Opportunity to build and manage an exciting business under an exclusive territory licence agreement
- Part of an acknowledged national and international group with full training and support
- Significant growth potential

Who we are looking for

- A highly motivated individual or couple with determination to succeed
- A committed person willing to operate under the rules and guidelines of a standards based license agreement
- Someone with genuine interest in the welfare and safety of international students
- Someone who can problem solve and deliver results with a strong customer service focus
- A person who can build an appropriate hosting network (hosts are paid) in their own region

Required skills

- Ability to manage client relationships and expectations
- Good business sense
- Excellent organisational and planning skills
- Ability to learn and understand new systems
- Good communication skills
- Proven success in business development
- Willing to learn and understand the day to day operations of the business
- Accurate record keeping
- Ability to motivate and manage employees as the business grows
- Commitment to both high quality and a proven global model for the management of the services

For further information and applications please send your resume and cover letter to info@homestaynetwork.org